

AVAILABLE: Opening for trader trainee, the purpose being, to relieve present personnel from checking competitors markets twice a day, as we are adopting a new policy of competitive alignment in our trading markets, and I don't have enough time for the salesmen any more.

SEE ME---Paul Johnson



Overheard on the phone--from MLPFS & Baker
(Merrill Lynch Principles Fine Stocks)

STATEMENT - "We are going to start trading
a few more stocks now---NY policy you
know."

QUESTION - "Oh, which ones you picking up?"

ANSWER - "Well, we aren't sure, Nathan's
checking out UPI and Nailey and a couple
others."

QUESTION - "I thought you said last year that
the quality of those was too low to
handle anything but agency unsolicited.
What I want to know is how you can
tell someone to buy a stock and call
it unsolicited?"

ANSWER - "Well, the earnings have improved
you must admit and our research dep't.
O.K.'s them now."

QUESTION - "I have a lot of UPI out at lower
prices. Should I call my clients and
tell them you have approved their purchase?"

ANSWER - "You know our salesmen can only
make an agency commission on unsolicited,
and this way we can give them more of
the spread (shaft). Just give us the
names and we'll call your clients for
you."

QUESTION - "Which others are you going to pick
up? We want to beat the rush."

ANSWER - "(Withheld to maintain our high
standards)."

*See
P.L. 734 8*

Seattle Security Traders Association annual Christmas party

TRADERS LAMENT

With earnings of naught
This company ought
To be worth a fast short.

So I did, and when
The stock was up ten,
I hit it again.

And then....

IT WAS UP 5 MORE!

That made me sore,
That dirty whore
What did it do that for?

Then I got really shivery
When I got pressed for delivery.

Well, the battle was fought.
I knew I was caught.
Why hadn't I bought? .

So I got myself long
For a veritable song,
I couldn't go wrong.

And when it fell on its face
I felt no disgrace,
I'd been right in the first place.

FOUR WINDS
RESTAURANT
900 Westlake N.

Dec. 10, 1965
6:00 P.M.

SEATTLE SECURITY TRADERS ASSOCIATION

1965 Officers

President	John Packo Herron Northwest, Inc.
Vice President	Ken Wilson Blyth & Co.
Treasurer	Joe Grubbs Bank of California
Secretary	Bill Mylius Harris Upham & Co.

ROSTER OF 1965 MEMBERS

Bill Anderson	Erwin Laurance
Peter Baker	John R. Lewis
Homer J. Bateman	Ed MacLeod
H. Clyde Berryman	Robert MacRae
M. Lawrence Bissell	Jim McElroy
Jerry Bunnell	Lee Miller
Boyd Burchard (Honorary)	Jerry Mohn
Dan Coughlin (Honorary)	Jim Morford, Jr.
Louis G. Coupez	Bill Mylius
Terry Critchett	Robert Nathane
Robert E. Daniel	Martin Nelson
Edward K. Easter	Dick O'Conner
Clinton Foulds	John Packo
S. W. Frederick, Jr.	Wm. T. Patten, Jr.
Roger Freeman	Leonard Perry
Frank Granat, Jr.	Sid Peters
Al Griffin	Bill Rex
Joe Grubbs	Rod Rich
Jack Haley	Larry Roemer
Lou Haller	Jack Rohde
Talbot Hartley	Sid Sanders
Robert Hendries	Hugh Schlichting
Robert Henshaw	Larry Sisson
Glenn E. Hinton	Rick Smidt
Fergus Hoffman (Honorary)	John Waller
Paul Johnson	Kenneth Whiting
Howard W. Jones, Jr.	Neil Williams
Jack E. Jones	Ken Wilson
Bob King	Malcolm Wolfson

1965's FAMOUS QUOTE SECTION

DIVERSA ROUNDUP

"Only the price makes a difference as I have to buy the whole issue anyway."---Jack Lewis
 "We do???"---Jack Rohde
 "You are???"---Glenn Hinton
 "How come I always make money shorting it then?"---Frank Granat
 "And I thought I WANTED to be the boss."
 (I could always tell Townley how to run this joint.)---Ed Easter

OVERHEARD FROM HAL WOLFSON

1. "You wouldn't believe New York, women, money, women, fabulous, exciting women, interesting women, women women....."
2. "I've been doing extremely well, saleswise."
3. "No, I don't hold anything against Blyth."
4. "The half-hours are....."

MacLeod to an S.E.C. investigator

"Of course I'm not trying to corner the market on Wellington Fund. At my age I've got enough trouble cornering my secretary."

Famous Quotes by----Guess Who

1. "I've never sold a stock to clients what went down."
2. "We make more money than anyone."
3. "We could make a fortune running PNW."
4. "I think the Seattle Traders Assoc. is strictly a social group. Of course, when I was running it,....."
5. "Kaiser Steel is going to be a real money maker in 1967 or 1968 or 1969 or 1970."
6. "Salesmen are the dumbest people on earth."
7. "No I'm not a salesman."
8. "Those stupid people call me every day if the paper quote is off a lousy eighth."

Famous Quotes by---Guess Who's Partner

1. "What the _____ do I care about those _____ at the _____ S.E.C."
2. "I've told these stupid _____ to buy that _____ stock since it was down in the _____ 10's. I've told 'em never to sell the _____ . I tell you the _____ is going to make a fortune for any poor _____ jackass with the guts to hang on. _____ ."
3. "I let all you _____ do all the _____ paper work , and I sit back and make all the _____ money."
4. "I could make a _____ fortune running that _____ PNW. A _____ Fortune!"

WHO SCREWED YOU THE WORST THIS YEAR

- Pete Baker
- Greenacres
- Sid Sanders
- Family Life Insurance
- Lou Haller
- Rocket Research
- Roger Freeman
- Frank Granat
- Frank Granat
- Frank Granat
- Bob Hendries (How the hell did I get in this list?)

Vote for three Candidates---Mail ballots to
Regional Office of Securities & Exchange Comm.

Just a Family Man - Ken

Pure in birth - he's a Swede.
Noble in thought, word and deed,
Stout of heart, good and pure
His integrity and principles endure.
Honorable, loyal and to his family true
To him virtue is nothing new.

He keeps regular hours, plays it straight
Never out carousing at night when it's late,
But did you ever stop to think, to figure it out
Why we are all made to look so bad by this lout?
It's all a fraud, a sham, a charade,
He's not that way, it's a good masquerade
In truth he's a bounder, a gay boulevardier
Who's always on the make, always at play,
----And never says a word.

CONFESSSION FROM GRUBBS



"I'VE NEVER EVER TOLD THIS TO ANYONE, MARGE, BUT, DOWN AT THE BANK, WE SIT AROUND ALL DAY AND DO NOTHING, AND WE CALL IT WORK."

UNCLE HUGO --- THE COMPLEAT TRADER

I built a palace on the canal.
Just for me and my gal.
We leave on Thursday quite early.
Most sure my positions are pearly.

Friday early I get a damn call,
It's Roger or Jean who say that all
our shorts are up and longs are down.
Sherm's been in with a frown.

My Jeep got stuck in a ditch.
The chain saw stopped, mix too rich.
But I don't care here in the wild,
It cost me a thou and that is mild.

A TOAST FROM CLYDE BERRYMAN

I'LL TOAST THE GIRLS WHO DO,
I'LL TOAST THE GIRLS WHO WON'T.
BUT NOT THE GIRLS WHO SAY THEY WILL
AND LATER SAY THEY WON'T.

BUT THE GIRL I'LL TOAST FROM BREAK
OF DAY TO THE WEE HOURS OF THE NIGHT
IS THE GIRL WHO SAYS, "I NEVER HAVE
OUT JUST FOR YOU, I MIGHT."

Roger, the Dodger

Amidst my wires
I toil and suffer,
Tween Hayden & Greg
I act as a buffer.

Correspondents galore,
I can't even keep track.
The business pours in.
Guess who's happy"-It's Jack.

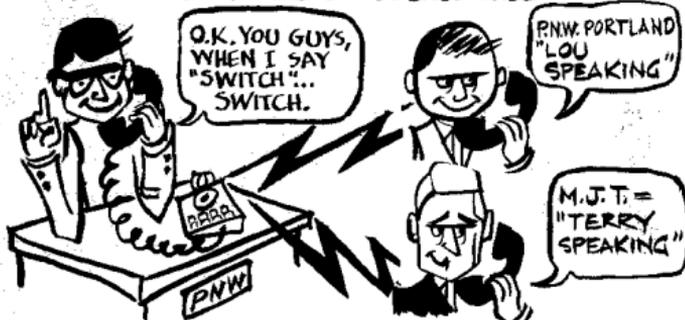
My profits aplenty
Give me an egg nest.
Off to Las Vegas
Go I for a rest.

With L.D.s no numerous
I eat on the desk.
Aren't these odd-loters
A hell-of-a pest?

Once each day
For two hours each,
I swim at the W.A.C.,
And dream it's the beach.

With living so tuff
I'm filling my sock,
And waiting the day
To buy some cheap stock.

SISSON'S L.D. PLACEMENT SERVICE
-A TYPICAL CONFERENCE CALL-



HOMER BATEMAN EMPLOYMENT SERVICE

During the past year, I have
placed the following traders:

1. TERRY CRITCHETT
2. LOU HALLER
3. LARRY SISSON

'I need a new agent'----? Bob Hendries

Neil Williams

'Is he short, is he tall?

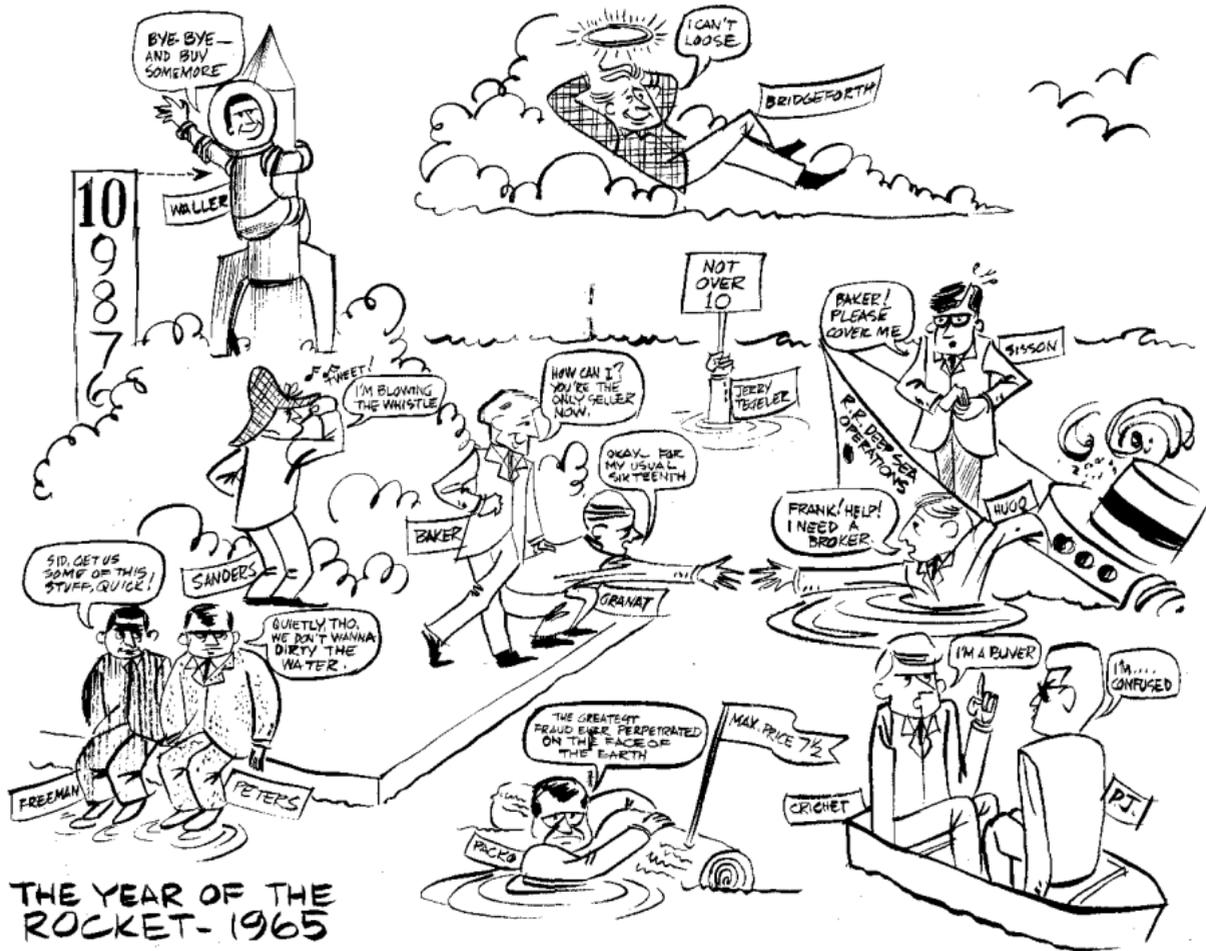
Is he big, is he small?

Does he go hunting or watch football?

To most of us, he's a voice on the Phone,

Drop by Brainard's, Neil, instead of going Home.'





THE YEAR OF THE
ROCKET-1965

Down at Hughbanks there's a fellow named Rick.
With football tickets he turns a nice trick.
The markets are wide, the premiums high,
But by Friday P.M. there are none to buy.

In your declining years, why not have stocks
to match?

Let us enter your bids for you. Our mistakes
could save you lots of money.

Up your assets with Granat.

We don't specialize. We swallow anything.

GLENN HINTON

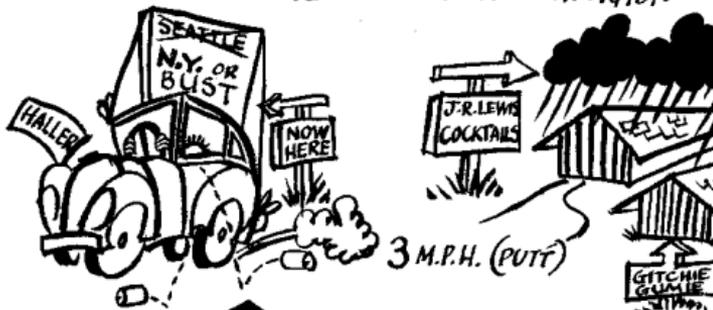
THERE IS A BOLD BROKER NAMED HINTON
WHO FAVORS THE FIRM WHERE HE'S SITTIN'!
DIVERSA IS WISE.
LOUDLY HE CRIES!
AND HIS CLIENTS PRAY THEY'VE NOT
BEEN BITTEN.

Bill Mylius

The clock ticks on, the shadows fall.
Linda asks "When?", Malcolm groans, "Go!",
Bill's at the Harbor Club--They know his chair.
Tossing olive pits here and there.

Once in a while he's seen at work
And heard in mornings on local network,
With banks he works close, his business does grow,
His off time is spent with his old friend, Joe.

• LEARNING TO DRIVE IN WASHINGTON •



FROM THE EDITORS:
WE UNDERSTAND THERE WAS
A SCENE SIMILAR TO THIS
AT OCEAN SHORES, BUT,
SINCE NO ONE COULD SEE
THE DRIVER OF THE CAR,
WE PRINT THIS AS CON-
JECTURE ONLY.

My Chinese Trader - by Al Foster

Ah So! Makee Market!
Makee Wide and makee bery bad.
With institutions I bery grad.
I tradee stock in beeg demand.
When screw, I bery sad.
(ALSO, when caught with pantee down)

More Truth Than Poetry - Martin N.

Our markets are usually subject.
At times they are merely work-out.
So, if you ever should find us firm,
LOCKOUT!

We regretfully acknow-
ledge the disappearance
of Al Schmidt and his
sailboat from our
roster of membership.

Poor Sid Peters

"I'll change my name! I'll change my name!"
There are too many Sids in this darned game.

Peter Sid is almost the same,
and then I'll build my personal fame.

Toward the office of Pres. I don't even hanker.
I yearn for more cash to take to my banker.

What's in a Name?
It's no Scratchett, it's Critchett!
No, not Crickett but Critchett!
Dammit, my name isn't Critchell
No Crashit, Smashit or Twitchell!
It isn't a tough name to say or spell---
You see its CRITCITT,---no, CRIHITT,---
No,-----CINCHETT --- Oh, what the hell!

MAXIE AND ME---by John Packo
(To be sung to the music
of Hello, Dolly)

HELLO, MAXIE, WELL HELLO, MAXIE
IT'S SO NICE TO HAVE U BACK HERE
ONCE AGAIN.
YOU'RE LOOKING SWELL, MAXIE,
LET ME TELL YOU, MAXIE,
WE'RE NOT GROWING, WE'RE STILL
SLOWING, WE'RE STILL GOIN' WRONG.
WE FEEL THE ROOM SWAYIN',
WITH OUR SHORTS PLAYIN',
UP ANOTHER TWO AND UP AGAIN.

SO, LET'S TAKE OUR WRAP, MAXIE,
I NEED ANOTHER TAP, MAXIE,
THAT ROCKET'S GOIN' UP AGAIN.

SO, GET OUT YOUR BILLS, MAXIE,
TILL THIS ONE SHORT FILLS, MAXIE,
MAXIE'LL NEVER GO AWAY AGAIN.

Robert MacRae

To Land of Rising Sun
On week-ends I must go,
To soak in tub with great big smile
Contemplating do I sell--
GRANBY and GRANISLE!

An effort was made to think of something funny that happened at Ocean Shores this Spring, but, outside of Haller's 3 M.P.H. ride around the block 50 times looking for his cabin and Bill Bate's family, nothing came out of the mixer.

Overheard at Walston

Monty to Neil: "How's General America?"
Neil to Evelyn: "Check General".
Evelyn to MLFFS: "How's Gamble?"
MLFFS to Evelyn: "Try Blyth."
Evelyn to MLFFS: "Oh! 12-1/2, Thanks".
Evelyn to Neil: "12-1/2".
Neil: "What?"
Monty to Neil: "Nevermind, I'll call Blyth'.

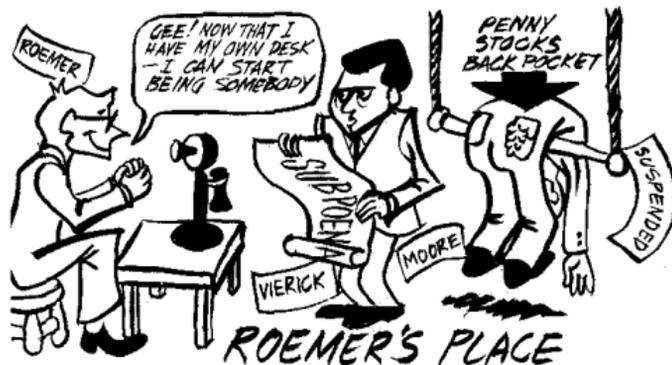
Clint, Clint, where have you gone?
With Brooks you contact till sunset from dawn.

At banks and insurance companies you're seen,
Talking research, prestige and service so keen.

Your positions are few.
Your worries are new.

New York's off your back,
If the big ones you crack.

Here's a fine fellow I'm sure we'll all toast
With no shorts and longs---a comparative coast.



When deliveries are slow, he really does holler.
They all think he's easy, but his name is Waller.
It's money he wants, so he can get fatter,
And if the talk doesn't stop, He'll get even madder.
He takes big positions, and then holds his breath.
His poor senior partners, are scared half to death.
He trades Rocket Research in thousands of shares.
Then says to his competitors, "Start saying your
Prayers".

He can never be reached; Rick starts stacking up calls.
His "shorts" on the prowl; his longs coming out of
the walls.

He's tied up for hours; your teeth you do grit.
But he's really on 15, taking a Jimmie Brit.
He says he's a deal man, not really a trader.
But, whatever it is, we'll find out later.

The undersigned announce that they
take great pleasure in attending:

OFFERED \$5,00---NO BID

THE MONTHLY SECURITY BANKERS
MEETING

Jim Allison	Clark Mock
Bill Anderson	Jerry Mohn
Jerry Bunnell	Dick O'Conner
Mark Choate	Rod Rich
Joe Grubbs	Ken Whiting

The above appears neither as a solicitation
to attend nor an invitation to refrain, but
is a matter of advertisement only.

HAVE SIZE?????

call Blyth

Tom LaFollet

RECIPROCAL QUOTES --
RETRACTABLE MARKETS --

BOT
SOLD
QUOTED

WM. P. HARPER & SON & CO., INC

SINCE 1790

Last chance before Braman pulls the curtain!

TOPLESS GO-GO GIRLS (AND OTHER THINGS)

Seattle Security Traders present their Annual
Christmas Party

Date: DECEMBER 10th

Time: 6:00 p.m.

Place: SURFSIDE 9

Price: \$15.00 per Lot

Reservations

FRANK GRANAT, JR.
NATIONAL SECURITIES CORP.

BILL MYLIUS
HARRIS UPHAM & CO.

CHAIRMAN
MA 4-0363,

SECRETARY
MU 2-1900

PRIME RIB • LIQUID DISSIPATION • GAMES OF CHANCE • ATTITUDE ADJUSTMENT HOUR